



Don't forget-Golf Outing Tomorrow, June 5th Glen Oak Golf Course

Registration Starts at 10:30amLunch11:00amShotgun StartNoonCocktails4:45pmDinner5:15pm



THANK YOU you to all our sponsors.



2019 Horizons Tour of Homes Show! July 18-21 and July 25-28 Thursdays & Fridays 3:00pm-8:00pm Saturdays & Sundays 11:00am-6:00pm Tickets \$9.00, Children 12 & under are free







What is Smart Thumper?

Smart Thumper is an app that test the stiffness of lumber. This in turns tests the quality of a piece of lumber. Why you ask would you need this, well if you are building a home and need a couple pieces specifically for a window or door and would not want the frame to sag over time. A builder can test the lumber on site at a moments notice right from their smartphone. Right now it is only available from the Apple Store, but the Android edition is coming soon. For more information.....

Members Save Millions



Learn more.....



NEW BNBA Website Advertising July - December

Pricing for Website

1. Front page only

\$125/year

- 2. 1 page (any other page, except the front page) \$75/year
- 3. All pages on the site, (includes front page) \$150/year

Pricing for Forum Newsletter

\$75.00 per ad for a month (discounts are available for selected number of months) The Forum is posted on Facebook, BNBA Website, and emailed to all our members.

Contact jretzlaff@conexbuff.com or call 716-874-3435



Builder Confidence Posts Solid Gain in May!

Newly built single family homes has rose 3 points in May. This is from the latest NAHB/Wells Fargo Housing Market Index. Mortgage rates are staying steady around 4%. With job growth on the rise, the housing market can only get better. This is great news, considering builders are still fighting labor and land shortage. <u>More information....</u>





Let us provide the foundation.

We offer simple solutions to all your financing needs!

- Single Close Construction Draw Loans
- 12 months to Build
- Same rate for the life of the loan Jumbo Loans
- Fixed and Adjustable Rate Loans





With 30 years of experience in every facet of mortgage lending, Pamela Bartell brings a wealth of knowledge and integrity.

"I strive to exceed the expectations of each client I serve to ensure they have a great customer experience. Contact me anytime!"

Pamela Bartell Senior Loan Officer Buffalo Office 132 Cayuga Road, Suite 1C Buffalo, New York 14225 NMLS# 680409 Cell: 716-465-7212 Email: pbartell@fairportsavingsbank.com Office: 716-626-0083 x124







For the magazine - click below: https://www.builderonline.com/



Summary Building Permits for New Residential Single-Family Construction

**In lue of reports not current-click Building Permit Database

to visit the actual website.**

This is useful to be able to check several different towns in addition to the ones below. Also different counties, states, years, optional residential construction (single, multifamily) can be searched.

| | March 2018 YTD | March YTD 2019 |
|--------------|----------------|----------------|
| Amherst | 23 | 15 |
| Buffalo | 6 | 6 |
| Cheektowaga | 0 | 0 |
| Clarence | 43 | 25 |
| Grand Island | 9 | 19 |
| Hamburg | 21 | 12 |
| Lancaster | 12 | 13 |
| Orchard Park | 28 | 16 |
| West Seneca | 2 | 6 |
| Total Units | 144 | 112 |

Verify Your Information on the BNBA Website

The BNBA website is a source for members and the general public alike to learn about the association and its members. Help us ensure that it is making the right impression on visitors and promoting your business by verifying your company information. Please visit our <u>Membership Directory</u> and let us know if any updates need to be made to your information. Changes can be sent to jretzlaff@conexbuff.com. Thank you!



2019 BNBA Leadership Team

President - David Capretto

President Elect - Susan Ballard

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Immediate Past President - Patrick Tesmer

Secretary - Ralph Basile Treasurer - Jeff Naab Presidential Appointee - William Tuyn

Executive Officer - Joseph Benedict



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