

NOVEMBER



## *SPORT NIGHT* WAS A HUGE SUCCESS...



Great turnout at 716 Sports Bar on Oct. 10th. The event was accompanied by a tour through the Keybank Center, cocktails, and hors'doeuvres. About 60 guests enjoyed themselves and networked throughout the night. Congratulations to Richard Lasure who won the 50/50.

[Click here to check out more pictures!](#)

## State Approves New Residential Code Without Fire Sprinkler Mandate



On Friday September 27th, the New York State Code Council approved a new family of codes (based on 2018 ICC, with NY specific changes). Due to a strong outcry from NYSBA members, we were able to beat a push for a fire sprinkler mandate in one- and two-family homes and townhouses.

The New York State Department of State (which oversees the Code Council) has created a task force to study the fire sprinkler issue ahead of the next code update (roughly three years from now). **BNBA member and NYSBA Past President Bill Tuyn will represent the builders on the task force.**

NYSBA also looked to remove Fire Appendix D from the New York State code due to numerous complaints from members about the requirement of two apparatus access roads for developments over 30 units. The Council took notice of our concerns and stated that this issue can be dealt with on a case by case basis through variances.



## NYSBA REF LEADERSHIP CONFERENCE

NYSBA held their 1st Leadership Conference in Syracuse on October. BNBA Members Susan Ballard, Kristin Savard, Gary Pollard and staff Jennifer Retzlaff, attended from the BNBA. A few of the great topics that were touched on were - For one, the workforce shortage that everyone is facing was a hot topic. Interest in home building and the trades need to start at a very young age. Possible conversation with guidance councilors and parents early. 2nd, Quadsimia, LLC spoke about website posting through social media like Facebook and Instagram. Increasing traffic around an event or just gaining trust and interest before/after an announcement. The conference was well attended, hopefully it becomes an annual conference. [For more information about the Research and Educational Foundation...](#)



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## BNBA WEBSITE UPDATES:

1. **Take a look** at "Have a question about building a home" [page](#).  
The question will come to me and I can forward it on to you. Great way to engage with the public. I can enter other questions as well, so if you have an idea-let me know.
2. **Revised the Member page**-renamed to Member Directory & Information. This adds "Become a Member" and "Member Rebates". This still has the member directory when clicking on the title.
3. **Updated Events page** with Sport Night pictures.
4. **Google Analytics** has been set up to monitor the activity on BNBA.org. This will help us better understand what guests that visit the site are interested in, in turn help us change the website to deliver more pertinent information.
5. **Call to Action Buttons** on each page of the website.

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Horizons Home Show is in the planning stage, a site has been submitted in Clarence. About 9 homes with 8 builders so far, in a relatively close area. This will hopefully be our 2020 Home Show location. We will keep you posted as details are decided on. If you are interested in helping, please call Jennifer at the BNBA office 874-3435.



## Builder

The Magazine of the Building World

The new trend is a Farmhouse Design, with open floor layouts, kitchen islands, spacious back porches, outdoor fireplaces, lockers in mudrooms and separate garage bays for storage. For floor plans, images and more information [click here](#).



For the magazine - click below:

<https://www.builderonline.com/>



## **BNBA ADVERTISING**

### **Pricing for Website**

1. *Front page only* **\$125/year**
2. *1 page (any other page, except the front page)* **\$75/year**
3. *All pages on the site, (includes front page)* **\$150/year**

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### **Pricing for Forum Newsletter**

*\$75.00 per ad for a month (discounts are available for selected number of months) The Forum is posted on Facebook, BNBA Website, and emailed to all our members.*

*Contact [jretzlaff@conexbuff.com](mailto:jretzlaff@conexbuff.com) or call 716-874-3435*

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## **Summary Building Permits for New Residential Single-Family Construction**

**\*\*In lue of reports not current-click**

**[Building Permit Database](#) to visit the website.\*\***

	<b>August 2018 YTD</b>	<b>August YTD 2019</b>
Amherst	71	54
Buffalo	20	20
Cheektowaga	5	2
Clarence	94	88
Grand Island	29	39
Hamburg	99	61
Lancaster	48	44
Orchard Park	57	31
West Seneca	13	21
<b>Total Units</b>	<b>436</b>	<b>360</b>

**This is useful to be able to check several different towns in addition to the ones below. Also different counties, states, years, optional residential construction (single, multifamily) can be searched.**

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### **Verify Your Information on the BNBA Website**

The BNBA website is a source for members and the general public alike to learn about the association and its members. Help us ensure that it is making the right impression on visitors and promoting your business by verifying your company information.

Please visit our [Membership Directory](#) and let us know if any updates need to be made to your information. Changes can be sent to [jretzlaff@conexbuff.com](mailto:jretzlaff@conexbuff.com). Thank you!

## **2019 BNBA Leadership Team**

**President** - *David Capretto*

**Secretary** - *Ralph Basile*

**President Elect** - *Susan Ballard*

**Treasurer** - *Jeff Naab*

**Vice President** - *James Marrano*

**Presidential Appointee** - *William Tuyn*

**Immediate Past President** - *Patrick Tesmer*

**Executive Officer** - *Joseph Benedict*

