



Inauguration of our New President Susan C. Ballard



Saturday, January 11, 2020, 5-8pm Reikart Ballroom in the Reikart House 5000 Main St. Amherst, NY 14226

*Deadline with payment is 1/3/20. Make sure to write the ticket(s) numbers on the RSVP card and <u>bring the tickets to the party, they will be checked at the</u> <u>door.</u> Partial tickets will be entered for a wonderful gift basket. If you need additional tickets contact Jennifer at 874-3435.

NYSBA DUES INCREASE/CODE COUNCIL UPDATES

The NYSBA board recently passed the 2020 budget. This was a difficult year, since this \$10 dues increase was the first in seven



years. In Albany, cutting costs has been at the forefront but the priority remains in representing the interest of residential construction.

New York State is adopting the 2018 International Code Council updates in the spring of 2020. Summaries of these notable changes can be found below. Summery of Changes



Special Discounts
\$250 Off Used Vehicles
\$500 Off New Vehicles (Purchased or Lease)

5-20% Off Service and Parts
\$50 Off Collision Center Repairs
\$200 Off Extended Vehicle Service Warranty Visit WestherrSelect.com or contact Jen at 874-3435 for a discount card.

Click here for the latest discount flyer for members the NAHB.



The amount of discounts from companies are UNBELIVABLE. Just to name a few: Lowes, Geico, GM, Budget, UPS, Houzz, Amazon Business, Office Depot, Sams, FTD, and even IBS (International Builder Show).

Builder

The Magazine of the Building World

Top Design Trends from Houzz for 2020

*Wood cabinets or painted cabinets. According to the 2019 Houzz kitchen trends study, white is popular, with more then 40% of renovation homeowners are electing to install these cabinets. However, Houzz is beginning to see designers add wood drawers, shelves and some pullouts to break up the look.

*Dining rooms have been phased out. Families are now having meals in informal spaces near or in the kitchen. The dining room may be for special occasions, color is prominent in these rooms. *

*A seat in the bathroom that's not the toilet. A seat in the bathroom, like a bench, or stool has been popping up to provide a little versatility.

<u>Learn more.....</u>

For the magazine - click below:

https://www.builderonline.com/

<u>Learn</u> more.....

Members Save Millions Start saving at nahb.org/savings

NAHB.

Millennial Home Buyers' Environmental Concerned or Not

67% of Millennials that are in the home buying market are concerned with the environment and green friendly, but are not willing to pay more and it is not a main factor when house shopping. Energy efficient homes come at a cost and a larger percentage of millennials are willing to pay for certain third party certifications and adjustments to a home, but not to pay in the upfront cost of having a green home. Learn More....



DID I GET YOUR ATTENTION??? Now, Lets get everyone elses!



<u>BNBA ADVERTISING -</u>NEW FOR 2020 *Pricing for Website*

1. Front page only

\$115/year

- 2. 1 page (any other page, except the front page) \$70/year
- 3. All pages on the site, (includes front page) \$145/year

Pricing for Forum Newsletter

\$75.00 per ad for a month (discounts are available for multiple number of months) The Forum is posted on Facebook, BNBA Website, and emailed to all our members.

Contact jretzlaff@conexbuff.com or call 716-874-3435

Summary Building Permits for New Residential Single-Family Construction

**In lue of reports not current-click

Building Permit Database to visit the website.**

	October 2018 YTD	October 2019 YTD
Amherst	83	71
Buffalo	25	25
Cheektowaga	5	2
Clarence	111	99
Grand Island	44	44
Hamburg	114	87
Lancaster	64	53
Orchard Park	67	36
West Seneca	14	28
Total Units	527	445

This is useful to be able to check several different towns in addition to the ones below. Also different counties, states, years, optional residential construction (single, multifamily) can be searched.

2019 BNBA Leadership Team

President - David Capretto

President Elect - Susan Ballard

Vice President - James Marrano

Immediate Past President - Patrick Tesmer

Secretary - Ralph Basile

Treasurer - Jeff Naab

Presidential Appointee - William Tuyn

Executive Officer - Joseph Benedict

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