BNBA FORUM News & Updates



January 2022

2022 BNBA President

Advertise with Us

NFG 3.5 to 5 Year Term, Jan. 1

Join the VIP Text Program

Award Winning Video

New Member Announcement

Thirsty Thursday Schedule

Thank You Letter

NAHB-Save 25%



January-Thirsty Thursday
will be at Southern Tier
Brewery. Don't miss 1/13
from 5-7pm to mingle with
the BNBA!

2022 President Announcement



Mark J. Longo, Esq.

Mark has been a member of the Buffalo Niagara Builders Association since 2007 and has served as President in 2014. He has been dedicated to the BNBA and will continue in the new year. Mark is also President and CEO of Block, Longo, LaMarca & Brzezinski, P.C.

There will be a celebration in February. Details will be announced soon.



Don 't Forget to Budget Your Advertising In For 2022

BNBA.ORG Website Advertising Month Year (get 2 months free)

1. Front page only \$25 -----\$250

2. 1 page (any other page, except front page) \$15 -----\$150

3. All pages on the site, (includes front page) \$30 -----\$300

Fill out: Website Advertising Form

Forum Advertising - shows on the Website and Facebook (Recommended)

1.Up to a 5 inch ad. \$75/month, more then 2 months \$65/month

Fill out: Forum Advertising Form

Advertise on both the Forum and the Website and get an extra month FREE. Get ready for 2022. Contact Jen for this bundle.

NATIONAL FUEL GAS - ANNOUNCEMENT



If you have not received a letter from National Fuel Gas regarding your Developer Performance Agreement, you may soon. The current agreement has a term of 3.5 years. Starting January 1st this term has been extended to 5 years. The letter has an opt in to extend your current agreement by January 15. You can respond to the contact below.

*This is in result from a recent relationship with the BNBA and information discussed at a meeting with NFG. As of January 1st, this 5 year term will be in place when NFG enters into an agreement with a developer for a residential subdivision in New York.

Nicholas Pieroni, Operations Manager-716-278-9206 or email pieronin@natfuel.com

The letter was signed by: Craig Swiech Vice President, National Fuel Gas Distribution Corporation.

JOIN OUR VIP CLUB

Text BNBA to 57838 OR use the QR Code

Don't miss the deal that will be sent on 1/5 at noon, have to be part of the VIP Text Club to get this. Scan the QR code today.

Get updates on what's going on like events, meeting info, rebate offers and more.



Join by using the QR code or Text BNBA to 57838.



Award Winning Impact Study Video

<u>VIDEO WINS AN AWARD:</u> This video won Best Learning Video from the Brandon Hall Group. Bullettproof paired with Elliott did an amazing job incorporating what the BNBA wanted to regarding Home building in this area.

Dr. Elliot Eisenberg, PH.D, Expert Economist explains the importance of the home building industry in our area. The BNBA and the National Association of Home Builders have studied the Metro Buffalo area and Dr. Eisenberg reports on the results in the short video. Impact Study Video. Zoom with Elliott. This is the recording of the interview with Elliot at the VIP Builder Presentation Event. This was through zoom from Florida.



Special THANK YOU to our sponsors:

MP Caroll Hardwood, B & L Wholesale, 84 Lumber, B & D Concrete, Marrano Homes, Essex Homes of WNY, Forbes Capretto Homes, MJ Peterson/Tucker Homes, Natale Builders, Alliance Homes, and David Homes. Also, NAHB, NYSBA, and Bullettproof.



NEW Workers Compensation program just became available. This new program can cut your costs up to 25% with an upfront discount.

Some of the highlights are below:

ELIGIBLE CODES – Building Operations Residential (Code 9028) & Building Operations Commercial (Code 9026)

UP-FRONT DISCOUNT – 25%

DIVIDEND – 5 Year average dividend is 25%.

ELLIGIBILTY – To become a member of the group you must demonstrate a track record of a safe workplace.

IN-HOUSE CLAIMS ADMINISTRATION – Prompt and proper claims procedure allows the group and employer reduce their cost. Durnan Group In House claims specialists deal with the employer, employee, doctors' offices, NYSIF and the WCB throughout the claims process.

ON-SITE LOSS CONTROL – Durnan Group's onsite OSHA certified trainers work directly with building employees to insure a safe working environment. **CERTIFICATES OF INSURANCE** – Certificate requests are processed on the same day.

Visit their **website** for more information

WELCOME NEW MEMBERS

Lori Hypnarowski

Scott Enterprises, Inc.

Glenn Wetzel

Wetzel Development LLC

Dave Guarino

Magis Funding Solutions

We are pleased to have you as a part of our Community.

Thirsty Thursdays

January - 13th

Appetizers will be purchased by the group. Where: Southern Tier Brewing Co., 7 Scott St.

Buffalo. 14203 Time: 5-7pm

February - 17th

Appetizers are Sponsored by: Northwest Bank Where: Humbert House, 10622 Main St.

Clarence Center, NY 14031

Time: 5-7pm

March - Open - if you would like to host this one, contact Jen-874-3435x212 or jennifer@conexbuff.com.

April - Open - if you would like to host this one, contact Jen-874-3435x212 or jennifer@conexbuff.com.

May - 19th

Appetizers are Sponsored by: Hamburg Overhead Door

Where: Hamburg Brewing Co., 6553 Boston

State Rd., Hamburg, NY 14075

Time: 5-7pm

Want to know how it works? How it works

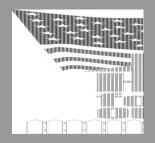
Sponsor-Pick a month & a Thursday, its as easy as that.











Thank You Letter Received

Thank you to the great turn out at the November 11th Stars and Stripes Event at Patrick's Rooftop in Buffalo. The BNBA was able to donate \$500 to the Homes For Our Troops. They sent us nice letter thanking us for our generous donation. The link to the letter is below. Thank you again to everyone, especially our sponsors.

Note Advisors LLC Block, Longo, Lamarca, Brzezinski, P.C. **Sinatra and Company** TRS Heating and Air Conditioning, Inc.

Click Here to read the full letter

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Member/NAHB Discounts

NAHB Members Save 25% on Houzz Pro!



NAHB members save 25% on ANY Houzz Pro subscription.* See plans and pricing to purchase directly -- just enter code NAHB21. Or give us a call today **Houzz Pro Discounts-Learn More**

Summary Building Permits for
New Residential Single-Family Construction
**In lue of reports not current-click
Building Permit Database to visit the website. **

October 2020 YTD

- Amherst 139
- Buffalo 25
- Cheektowaga 7
- Clarence 79
- Grand Island 22
- Hamburg 68
- Lancaster 81
- Orchard Park 31
- West Seneca 30

Total Units 482

October 2021 YTD

- Amherst 137
- Buffalo 30
- Cheektowaga 0
- Clarence 99
- Grand Island 55
- Hamburg 67
- Lancaster 60
- Orchard Park 59
- West Seneca 25

Total Units 532

JOIN THE BNBA

HOW Bnba.org

CONTACT

716-874-3435 2660 William St. Cheektowaga, NY 14227

MEMBER LEVELS

Builder Institutional Associate Affiliate

2021 PRESIDENT
James Marrano

BE PART OF:

NAHB

140,000 Members Save-Geico, UPS, GMC, Lowes, AVIS, Amazon, much more!

NYSBA

16 Local Affiliates Founded 1951 Stormwater Training Scholarship

BNBA

We Lobby for You Workers Comp West Herr Networking Sponsorships

BENEFITS QR CODE



How to Join the BNBA

Would you like to make a difference, stand for and promote your business, voice your beliefs in the home building industry, be part of a productive community? You are at the right place.

Fill out the short application below. You will be part of the BNBA, NAHB (National Association of Home Builders) and NYSBA (New York State Builders Association), 3 for 1 price.

Such an important time to Join!

Membership Application

2022 Leadership

President - Mark Longo
Vice President - David Capretto
Secretary - Darlene Williams
Treasurer - Jeff Naab
Presidential Appointee - Phil Nanula
Immediate Past President - James Marrano
Executive Officer - Joseph Benedict



