

# BNBA FORUM

## News & Updates



March 2022

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## 2022 President Inauguration Recap



### Mark J. Longo, Esq. President

Great turn out on February 9th at  
Aloft Downtown  
Congratulations to the 2022  
Executive Board  
Mark Longo  
David Capretto  
Jeff Naab  
Darlene Williams  
Phil Nanula  
James Marrano

Thank you to everyone that  
attended and supported Mark.

*Thank you again to our Sponsors*  
Forbes Capretto Homes  
US Bank



Sinatra and Company  
 MP Carol  
 Premium Mortgage  
 Essex Homes of WNY  
 M & T Bank  
 Jurek Homes  
 Chicago Title Insurance  
 KeyBank  
 Tesmer Builders



## Advertising For 2022

### BNBA.ORG Website Advertising Month Year (get 2 months free)

1. Front page only \$25 -----\$250
2. 1 page (any other page, except front page) \$15 -----\$150
3. All pages on the site, (includes front page) \$30 -----\$300

Fill out: [Website Advertising Form](#)

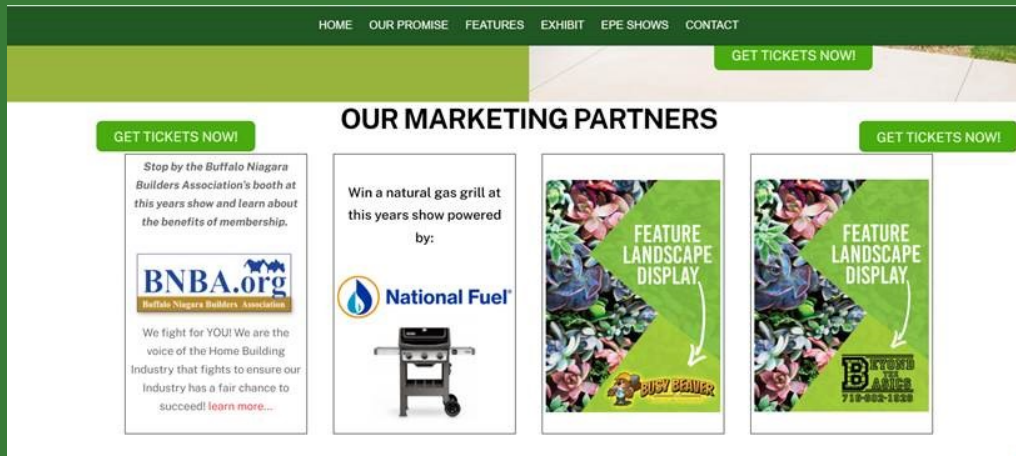
### Forum Advertising - shows on the Website and Facebook (Recommended)

1. Up to a 5 inch ad. \$75/month, more then 2 months \$65/month

Fill out: [Forum Advertising Form](#)

**Advertise on both the Forum and the Website and get an extra month FREE.  
 Contact Jen for this bundle.**

## BNBA and WNY Home and Outdoor Living Show Feb. 17-20th



The BNBA was represented in a great fashion at the WNY Home & Outdoor Living Show

Erie promotions who puts on the show has let us partner with them and we were able to benefit by getting our word out about the importance of home building and the membership of the BNBA.

We are stronger in numbers and are working

diligently in voicing proper regulations in the home building industry. If there ever was a time to become a member, it is now.

The volunteers at the booth did a great job representing our Association. Who knows maybe we will do it again next year.

### Heartfelt Thank You to Our Volunteers!

- Edwin Negron
- Mark Longo
- Robert Sperrazza
- Jason Occhino
- Kristen Faucett
- Linda Moskal
- Vicki Weixlmann
- Gail Plato
- Alexandria Haley
- Bill Tuyn



**BNBA.org**  
Buffalo Niagara Builders Association

**Join Our VIP Text Alerts!**

**Text BNBA to 57838 & reply YES.**

Get exclusive offers, events & more!

SENTEXT

Limit one opt-in per week. Message and data rates may apply when sending & receiving text messages. Messages sent from automated system. Text STOP for Stop & HELP for help or call 800-211-2001. www.sentext.com/termsandconditions

## JOIN OUR VIP CLUB

**Text BNBA to 57838 OR use the QR Code**

Don't miss the deal that will be sent on 2/1. Have to be part of the VIP Text Club to get this. Scan the QR code today.

Get updates on what's going on like events, meeting info, rebate offers and more.

Join by using the QR code or Text BNBA to 57838.

# FOR SALE: Kyocera Kip 7900 Printer

4-Roll Wide Format Printer & Scanner  
Sold As-Is, No Warranty

## PRINTER:

4-Roll - Engineering Wide Format Printer

Print speed: Black-and-white – based on size of print and if queued from PDF on PC or scan to print on printer scanner

Print width: 11" - 36". \*\*configure standard paper sizes or custom in program

Print length: 8.5" minimum to very long prints (up to roll end).

Paper capacity: Handles 4 different sized rolls / types of media at one time

Or all 4 same size / type rolls for large print jobs.

Scanner: 600A – Scan in Full Color

Includes: Installation Software CD's & Manuals, Extra Scanner Glass & Parts, New Toner Cartridge, USB extension, & cables.

Contact: Essex Homes of WNY (716) 635-0550

Local Sale Only - Asking \$5,900

More Details and Pictures click [HERE](#)



## William Morehouse Scholarship Applications - Due April 1st

2022 William Morehouse Scholarship applications are out. This scholarship is for undergraduates who attend or plan on attending a 1, 2 or 4 yr college or certification program. The area of study needs to be specific to the residential construction industry or related field.

Below are the forms, feel free to download them. Drop off completed applications to Jennifer at the BNBA office by April 1st.

[1st Time Applicant](#)  
[Returning Applicant](#)

## Award Winning Impact Study Video



**VIDEO WINS AN AWARD:** This video won Best Learning Video from the Brandon Hall Group. Bulletproof paired with Elliott did an amazing job incorporating what the BNBA wanted to regarding Home building in this area.

Dr. Elliot Eisenberg, PH.D, Expert Economist explains the importance of the home building industry in our area. The BNBA and the National Association of Home Builders have studied the Metro Buffalo area and Dr. Eisenberg reports on the results in the short video. [Impact Study Video](#). [Zoom with Elliott](#). This is the recording of the interview with Elliot at the VIP Builder Presentation Event. This was through zoom from Florida.



Special THANK YOU to our sponsors:

MP Carroll Hardwood, B & L Wholesale, 84 Lumber, B & D Concrete, Marrano Homes, Essex Homes of WNY, Forbes Capretto Homes, MJ Peterson/Tucker Homes, Natale Builders, Alliance Homes, and David Homes. Also, NAHB, NYSBA, and Bulletproof.



**\*NEW\* Workers Compensation program just became available. This new program can cut your costs up to 25% with an upfront discount.**

**Some of the highlights are below:**

**ELIGIBLE CODES** – Building Operations Residential (Code 9028) & Building Operations Commercial (Code 9026)

**UP-FRONT DISCOUNT** – 25%

**DIVIDEND** – 5 Year average dividend is 25%.

**ELIGIBILITY** – To become a member of the group you must demonstrate a track record of a safe workplace.

**IN-HOUSE CLAIMS ADMINISTRATION** – Prompt and proper claims procedure allows the group and employer reduce their cost. Durnan Group In House claims specialists deal with the employer, employee, doctors' offices, NYSIF and the WCB throughout the claims process.

**ON-SITE LOSS CONTROL** – Durnan Group's onsite OSHA certified trainers work directly with building employees to insure a safe working environment.

**CERTIFICATES OF INSURANCE** – Certificate requests are processed on the same day.

Visit their [website](#) for more information

## WELCOME NEW MEMBER

**Diane Genco**  
**Residential Steel**

**We are pleased to have you as a part of our Community.**

### Thirsty Thursdays

**April - 7th**

Appetizers are Sponsored by: Brian Mack, B & L Wholesale

Where: [Giancarlos Steak House](#), 5110 Main St. Williamsville, NY 14221

Time: 5-7pm.

## May - 19th

Appetizers are Sponsored by: Hamburg  
Overhead Door

Where: [Hamburg Brewing Co.](#), 6553 Boston  
State Rd., Hamburg, NY 14075

Time: 5-7pm

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Want to know how it works? [How it works](#)

Sponsor-Pick a month & a Thursday, its as easy  
as that.

These are cash bar gatherings. No need to  
RSVP, just stop in!



Check out our Instagram Page

[Link](#)



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**DUBEAU**

Preverco

Vintage

4822 Genesee near Transit 716.683.8520 [mpcaroll.com](#)

## Member/NAHB Discounts

# NAHB Members Save 50% on UPS/YRC Freight!



NAHB members save 50% on Domestic Next Day  
30% off Ground Commercial/Residential Shipping  
Up to 50% on Additional Services.  
Free UPS Smart Pickup

Save at least 75% on less-than-truckload (LTL) shipments over 150 lbs.

[UPS/YRC Discounts-Learn More](#)

## Last Chance to Claim Your Rebate for 2021-Deadline March 4th

### AS EASY AS 1-2-3

1. REGISTER → 2. SUBMIT A CLAIM → 3. RECEIVE A CHECK!

THE AVERAGE REBATE PER  
BUILDER/REMODELER MEMBER  
WHO PARTICIPATED IN 2020:

# \$ 1,495.13

## HBA REBATES

TAKE ADVANTAGE OF THIS  
State & Local HBA Member Benefit

[www.HBArebates.com](http://www.HBArebates.com)

## Summary Building Permits for New Residential Single-Family Construction

\*\*In lue of reports not current-click

[Building Permit Database](#) to visit the website. \*\*

### December 2020 YTD

- Amherst 149
- Buffalo 30
- Cheektowaga 7
- Clarence 96
- Grand Island 29
- Hamburg 86
- Lancaster 113
- Orchard Park 33
- West Seneca 38

**Total Units 581**

### December 2021 YTD

- Amherst 158
- Buffalo 35
- Cheektowaga 0
- Clarence 112
- Grand Island 64
- Hamburg 76
- Lancaster 73
- Orchard Park 68
- West Seneca 29

**Total Units 615**

## How to Join the BNBA

Would you like to make a difference, stand for

# JOIN THE BNBA

HOW  
**Bnba.org**

CONTACT  
**716-874-3435**

2660 William St. Cheektowaga, NY 14227

## MEMBER LEVELS

Builder  
Institutional  
Associate  
Affiliate

**2021 PRESIDENT**

James Marrano

## BE PART OF:

### NAHB

140,000 Members  
Save-Goico, UPS,  
GMC, Lowes, AVIS,  
Amazon, much more!

### NYSBA

16 Local Affiliates  
Founded 1951  
Stormwater Training  
Scholarship

### BNBA

We Lobby for You  
Workers Comp  
West Herr  
Networking  
Sponsorships  
Home Show

## BENEFITS QR CODE



and promote your business, voice your beliefs in the home building industry, be part of a productive community? You are at the right place.

Fill out the short application below. You will be part of the BNBA, NAHB (National Association of Home Builders) and NYSBA (New York State Builders Association), 3 for 1 price.

Such an important time to Join!

[Membership Application](#)

## 2022 Leadership

President - Mark Longo  
Vice President - David Capretto  
Secretary - Darlene Williams  
Treasurer - Jeff Naab  
Presidential Appointee - Phil Nanula  
Immediate Past President - James Marrano  
Executive Officer - Joseph Benedict

BUFFALO NIAGARA BUILDERS ASSOCIATION | BNBA.ORG

Members  
Save Millions

[nahb.org/savings](http://nahb.org/savings)

