

September 2022

Annual Golf Outing - Aug. 4th-recap

Welcome New Members

Government Affairs Corner

NYSBA Executive Vice President

New Monthly Birthdays

Thirsty Thursday Schedule

NAHB News

Join the VIP Text Club

Member Rebates/Discounts

Residential Housing Statistics

Thirsty
THURSDAYS

September is OPEN
Next one will be October 20th,
5:00-7:00 pm

Don't miss
mingling with the BNBA!
No RSVP needed, just stop by!

Sponsored by Be.On Stone and B
& L Wholesale

ANNUAL GOLF OUTING RECAP AUGUST 4, 2022



WINNERS!!!

1st Foursome \$300-Vastola Heating & Cooling
2nd Foursome \$200-Anderson Windows & Doors
Closest to the Pin \$50-Brian Eberle
Longest Drive \$50- Nick Rossi
50/50- Andrew Romanowski

THANK YOU TO OUR SPONSORS

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MAGIS FUNDING SOLUTIONS
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MP CAROLL HARDWOOD
NORTHWEST BANK
NOTE ADVISORS LLC
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PREMIUM MORTGAGE
RESIDENTIAL STEEL SERVICES
THE BUFFALO NEWS
US BANK



WELCOME NEW MEMBERS

We are pleased to have you as part of our Community.

Your Name Could Be Here



Government Affairs Corner

Government Affairs Meeting Updates & Actions

ACTION: As you may know new home availability comes at a steep price this days. BNBA Member Phil Nanula recently addressed this issue by sending NAHB a letter explaining the benefits from existing homes to new constructed homes. Making energy efficient and code abying homes comes at a cost not only to the home builder but to the home buyer. This trickles down to the financial institutions, taxes, etc. This letter was responded to by James Tobin EVP, Government Affairs & Chief Lobbyist from NAHB.

Feel free to read the full letter-[Letter - Housing Affordability - Phil Nanula](#)

Next meeting will be September 12th at 11:30am via zoom.

Essex Homes of WNY In The News

ESSEX HOMES TO EMBARK ON AN 88 HOME DEVELOPMENT

Essex CEO Phil Nanula and long time BNBA member is in the beginning stages of a 88 lot Patio subdivision.

Since Phil Nanula grew up in Lewiston, this project is truly a special one. Niagara County is in need of Patio homes, so this is the perfect location.

Essex acquired the 80.2-acre site from Rubino Brothers Builders after it had been approved and engineered for the patio home development.

With an average selling price of \$400,000, Nanula said, the project represents \$35.2 million in potential sales. Essex has invested \$6 million in pre-construction site and prep work. "This could be a huge economic stimulator," Nanula said.

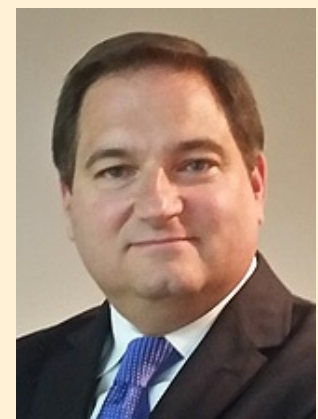
The homes will range from 1,600 square feet to 3,000 square feet and have two or three bedrooms. All units come with a two-car garage.



[Full Article](#)

Michael Fazio Named Executive Vice President of NYSBA

The New York State Builders Association is pleased to announce that Michael Fazio has been named the new Executive Vice President. Mike has been in the home building industry for several years. Mr. Fazio is a past president NYSBA and he has also been inducted into the New York State Builders Hall of Fame.



Including the NAHB, NYS Representative, and NYS PAC Trustee, Mr. Fazio has held another position as Chairman of the NAHB's Structural Inequities working group.

"I'm delighted to join the Nysba team, and it's an honor to be able to serve the residential building industry," said Mr. Fazio. "I look forward to working with my colleagues and industry partners across New York State toward building a better New York."



Thirsty THURSDAYS

September - Open

Appetizers are Sponsored by:

Where:

Time: 5-7 pm

October - 20th

Appetizers are Sponsored by: Be.On Stone and Brian Mack, B & L Wholesale

Where: [Brite Smith Brewing](#), 5611 Main St. Williamsville, NY 14221

Time: 5-7 pm

November - Open

Appetizers are Sponsored by:

Where:

Time: 5-7 pm



Sponsor-Pick a month & a Thursday, its as easy as that.

These are cash bar gatherings. No need to RSVP, just stop in!

NAHB NEWS



Canadian Lumber Tariffs are Lowered By More Than Half

The lowered 8.59% lumber tariff from Canada to the US is expected to take effect later in August. The raised 11.99% from 2020 Covid time has made a drastic drop. This cost of the tariffs have added almost \$14,000 to the price of a home.

The United States still imposes high duties on Canadian softwood lumber, which will be challenged under Chapter 10 of the USMCA (United States-Mexico-Canada Agreement).

[Read More](#)

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Buffalo Niagara Builders Association

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Get updates on what's going on like events, meeting info, rebate offers and more.



AWARD

VIDEO WINS AN AWARD: This video won Best Learning Video from the Brandon Hall Group. Bulletproof paired with Elliott did an amazing job incorporating what the BNBA wanted to regarding Home building in this area.

Dr. Elliot Eisenberg, PH.D, Expert Economist explains the importance of the home building



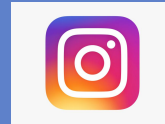
WINNING IMPACT STUDY VIDEO

industry in our area. The BNBA and the National Association of Home Builders have studied the Metro Buffalo area and Dr. Eisenberg reports on the results in the short video. [Impact Study Video](#). [Zoom with Elliott](#). This is the recording of the interview with Elliott at the VIP Builder Presentation Event. This was through zoom from Florida.

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Check out our
[Instagram Page](#)



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Goodyear Tires-15%

NAHB is proud to announce our new Member Savings Program with Goodyear.

Goodyear discount: 15% off all tires. This savings program is savings on **all** Goodyear tires and services.

Find out about the new discount by going to www.nahb.org/savings and clicking on Goodyear or www.nahb.org/goodyear



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MANUFACTURERS**

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**THE AVERAGE REBATE PER
BUILDER / REMODELER COMPANY
WHO PARTICIPATED IN 2021 WAS:**

\$1,582.20

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866 . 849 . 8400
[@MemberRebateProgram](https://www.instagram.com/MemberRebateProgram)

Summary Building Permits for New Residential Single-Family Construction

**In lue of reports not current-click

[Building Permit Database](#) to visit the website **

June 2021 YTD

- Amherst 79
- Buffalo 22
- Cheektowaga 0
- Clarence 73
- Grand Island 49
- Hamburg 40
- Lancaster 39
- Orchard Park 38
- West Seneca 21

Total Units 361

June 2022 YTD

- Amherst 74
- Buffalo 17
- Cheektowaga 1
- Clarence 49
- Grand Island 27
- Hamburg 27
- Lancaster 48
- Orchard Park 36
- West Seneca 49

Total Units 328

JOIN THE BNBA

HOW
Bnba.org

CONTACT
716-874-3435
2660 William St. Cheektowaga, NY 14227

MEMBER LEVELS
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James Marrano

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BNBA
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BENEFITS QR CODE



How to Join the BNBA

Would you like to make a difference, stand for and promote your business, voice your beliefs in the home building industry, be part of a productive community? You are at the right place.

Fill out the short application below. You will be part of the BNBA, NAHB (National Association of Home Builders) and NYSBA (New York State Builders Association), 3 for 1 price.

Such an important time to Join!

[Membership Application](#)

2022 Leadership

President - Mark Longo
Vice President - David Capretto
Secretary - Darlene Williams
Treasurer - Jeff Naab
Presidential Appointee - Phil Nanula
Immediate Past President - James Marrano
Executive Officer - Joseph Benedict



Buffalo Niagara Builders Association | 2660 William Street, Cheektowaga, NY 14227

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