

BNBA FORUM

News & Updates



April 2022

Welcome New Members

Join the VIP Text Club

BNBA Members In the News

Thirsty Thursday Schedule

Member Charity Golf Tournament

Member Rebates/Discounts

Residential Housing Statistics

Early Signup for Rally at
RiverWorks Event on June 8th
Prices go up May 1st.

Thirsty
THURSDAYS

Thirsty

Thursday

April 7th, 5-7pm

Giancarlo's Steak House

Don't miss
mingling with the BNBA!
No RSVP needed, just stop by!

Sponsored By B & L Wholesale

WELCOME NEW MEMBER

We are pleased to have you as part of our Community.

Cristin Bishop

The Bishop Team at Keller Williams Realty

*With Spring Comes
Spring fun!
Join the VIP Club in April
& be ENTERED TO WIN
\$25 AMAZON GIFT
CARD!*

Text BNBA to 57838 OR
use the QR Code

BNBA.org
Buffalo Niagara Builders Association

Join Our VIP Text Alerts!

**Text BNBA
to 57838
& reply YES.**

Get exclusive offers, events & more!

SENTEXT

you may receive up to 4 messages per week. Message and data rates may apply when sending & receiving text messages. Messages sent from automated system. Text STOP to Stop & HELP for help or call 800-211-2001. www.sentextsolutions.com/privacypolicy.

Get updates on what's going on like events, meeting info, rebate offers and more.

Drawing will be May 2nd.

MEMBERS IN THE NEWS

BNBA BUILDER MEMBERS EXPLAIN SHORTAGE ISSUES

Essex homes explains the difference in the home demand and what is available. As with the times there is a supply shortage and raising prices that effect everything. Forbes-Capretto has also commented that the approval of land has been difficult in different municipalities. Not has there been a few set backs, some home sales have bee carried over from 2021, remarks Marrano/Marc Equity Corp.

Full Article Click [HERE](#)



**AWARD
WINNING
IMPACT**

VIDEO WINS AN AWARD: This video won Best Learning Video from the Brandon Hall Group. Bulletproof paired with Elliott did an amazing job incorporating what the BNBA wanted to regarding Home building in this area.



Dr. Elliot Eisenberg, PH.D, Expert Economist explains the importance of the home building industry in our area. The BNBA and the National Association of Home Builders have studied the Metro Buffalo area and Dr. Eisenberg reports on the results in the short video. [Impact Study Video](#). [Zoom with Elliott](#). This is the recording of the interview with

STUDY VIDEO

Elliot at the VIP Builder Presentation Event. This was through zoom from Florida.

Special THANK YOU to our sponsors:

MP Carroll Hardwood, B & L Wholesale, 84 Lumber, B & D Concrete, Marrano Homes, Essex Homes of WNY, Forbes Capretto Homes, MJ Peterson/Tucker Homes, Natale Builders, Alliance Homes, and David Homes. Also, NAHB, NYSBA, and Bulletproof.



***NEW* Workers Compensation program just became available. This new program can cut your costs up to 25% with an upfront discount.**

Some of the highlights are below:

ELIGIBLE CODES – Building Operations Residential (Code 9028) & Building Operations Commercial (Code 9026)

UP-FRONT DISCOUNT – 25%

DIVIDEND – 5 Year average dividend is 25%.

ELIGIBILITY – To become a member of the group you must demonstrate a track record of a safe workplace.

IN-HOUSE CLAIMS ADMINISTRATION – Prompt and proper claims procedure allows the group and employer reduce their cost. Durnan Group In House claims specialists deal with the employer, employee, doctors' offices, NYSIF and the WCB throughout the claims process.

ON-SITE LOSS CONTROL – Durnan Group's onsite OSHA certified trainers work directly with building employees to insure a safe working environment.

CERTIFICATES OF INSURANCE – Certificate requests are processed on the same day.

Visit their [website](#) for more information

Check out our ***NEW***

[Instagram Page](#)



Thirsty
THURSDAYS

April - 7th

Appetizers are Sponsored by: Brian Mack/Andy

Fuerstinger, B & L Wholesale

Where: [Giancarlos Steak House](#), 5110 Main St.

Williamsville, NY 14221

Time: 5-7pm.

May - 19th

Appetizers are Sponsored by: Jen Kuhn,

Hamburg Overhead Door
Where: [Hamburg Brewing Co.](#), 6553 Boston
State Rd., Hamburg, NY 14075
Time: 5-7pm

June - 23rd

Appetizers are Sponsored by: Diane Genco/Greg
Hassett, Residential Steel
Where: [BriteSmith Brewing](#), 5611 Main St.,
Williamsville, NY 14221
Time: 5-7pm

Want to know how it works? [How it works](#)

Sponsor-Pick a month & a Thursday, its as easy
as that.

These are cash bar gatherings. No need to
RSVP, just stop in!



***NEW* Land & Lot Purchase Program Offered by Northwest Bank**

This new program is for people to apply for a
loan for a piece of land before they are ready to
build a home.

A few program specifics are:

*There is not a time frame to build your home. As
soon as your ready to build, Northwest can help
you transition into the right mortgage.

*Available for loan amounts are from \$15,000 to
\$500,000

*Minimum of 20% down payment is required,
80% LTV

*Up to 10-year fixed rate terms

Feel free to Reach out to Pamela Bartell, Sr.



[Read Full Program Here](#)

M P CAROLL HARDWOOD



Visit our showroom and discover our exclusive world leading brands

DUBEAU

Preverco

Vintage

4822 Genesee near Transit 716.683.8520 mpcaroll.com

WETZL DEVELOPMENT HOSTING CHARITY GOLF TOURNAMENT

Glenn & Cindy Wetzl of Wetzl Development founded the WRM Homes for Autism Foundation in 2013 to help young adults with autism overcome the housing challenges they face as they age out of the system. Glenn is a new member of the BNBA.

They are hosting our 9th annual charity golf tournament on June 4, 2022 at Harvest Hill Golf Course in Orchard Park to help raise funds for our upcoming all-inclusive farm community project.

TO REGISTER
SPONSORSHIPS

WWW.WALTERRMUSTYHOMESFORAUTISM.COM



Walter R. Musty
Homes For Autism Foundation

9th Annual Charity Golf Tournament

Saturday, June 4, 2022
Harvest Hill Golf Course
3052 Transit Road Orchard Park, NY 14127
www.harvesthillgolf.com



- 11:30 A.M. REGISTRATION
- BUFFET LUNCH
- 1 P.M. SHOTGUN START
- DINNER AND PRIZES FOLLOWING GOLF
- BASKET RAFFLE, 50/50, BOOZE BASKET

COST:
\$175 PER GOLFER BY 5/20/22
*INCLUDES: GOLF CART, DRIVING RANGE, LUNCH, 18 HOLES, DINNER, BEVERAGES & PRIZES
**DINNER ONLY: \$50

Contests & Prizes!

- MEN/WOMEN
- BEST SCORE FOURSOME
- LONGEST DRIVE
- CLOSEST TO THE PIN
- PUTTING



All proceeds to support homes for young adults with autism

Make checks payable to:
WRM HOMES FOR AUTISM
4701 Southwestern Blvd., Bldg. A • Hamburg, New York 14075
(716)-649-3499 • wrmhomes@gmail.com
Now Accepting:  @WRMHOMES

SCAN THE QR CODE FOR SPONSORSHIP OPPORTUNITIES!



New Product Releases at 2022 IBS



ProBuilder Magazine just released some new products that were at the 2022 International Builders Show.

Kohler has some great new innovations in bathroom fittings and valves. Personalize temperature, volume and hypo therapies.

How about premium sub flooring that is fade resistant and water shedding. Let Huber Engineered Wood get you to the next step in sub flooring.

Lastly, don't forget the deck. Trex, came out with a new tool that reduces installation time by 50%. Time is money and this user friendly rotatable handle and integrated bit holder makes it easy to use.

Click below to see more new releases.

[New Products](#)



Member/NAHB Discounts

**NAHB Members Save 50% on
UPS/YRC Freight!**



NAHB members save 50% on Domestic Next Day
30% off Ground Commercial/Residential Shipping
Up to 50% on Additional Services.
Free UPS Smart Pickup

Save at least 75% on less-than-truckload (LTL) shipments over 150 lbs.

[UPS/YRC Discounts-Learn More](#)

Claim Your Rebate for 2022

AS EASY AS 1-2-3

1. REGISTER → 2. SUBMIT A CLAIM → 3. RECEIVE A CHECK!

THE AVERAGE REBATE PER
BUILDER/REMODELER MEMBER
WHO PARTICIPATED IN 2020:

\$ 1,495.13

HBA
REBATES

TAKE ADVANTAGE OF THIS
State & Local HBA Member Benefit

www.HBArebates.com

Summary Building Permits for New Residential Single-Family Construction

**In lue of reports not current-click

[Building Permit Database](#) to visit the website. **

December 2020 YTD

- Amherst 149
- Buffalo 30
- Cheektowaga 7
- Clarence 96
- Grand Island 29
- Hamburg 86
- Lancaster 113
- Orchard Park 33
- West Seneca 38

Total Units 581

December 2021 YTD

- Amherst 158
- Buffalo 35
- Cheektowaga 0
- Clarence 112
- Grand Island 64
- Hamburg 76
- Lancaster 73
- Orchard Park 68
- West Seneca 29

Total Units 615

Rally at RiverWorks June 8th Early Sign Up Prices!

Get in this opportunity to enjoy one of our Buffalo landmarks at the indoor/outdoor area at RiverWorks. Buffalo themed food, free drinks and an awesome view of the Buffalo River will get your summer started.

Click below to register early! Prices go up \$5 on May 1st, so get in on the preview price. Sponsorships are available.

[Register Here](#)



How to Join the BNBA

Would you like to make a difference, stand for and promote your business, voice your beliefs in the home building industry, be part of a productive community? You are at the right

JOIN THE BNBA

HOW
Bnba.org

CONTACT
716-874-3435
2660 William St. Cheektowaga, NY 14227

MEMBER LEVELS
Builder
Institutional
Associate
Affiliate

2021 PRESIDENT
James Marrano

BE PART OF:

NAHB
140,000 Members
Save-Galco, UPS,
GMC, Lowes, AVIS,
Amazon, much more!

NYSBA
16 Local Affiliates
Founded 1951
Stormwater Training
Scholarship

BNBA
We Lobby for You
Workers Comp
West Herr
Networking
Sponsorships
Home Show

**BENEFITS QR
CODE**



place.

Fill out the short application below. You will be part of the BNBA, NAHB (National Association of Home Builders) and NYSBA (New York State Builders Association), 3 for 1 price.

Such an important time to Join!

[Membership Application](#)

2022 Leadership

President - Mark Longo
Vice President - David Capretto
Secretary - Darlene Williams
Treasurer - Jeff Naab
Presidential Appointee - Phil Nanula
Immediate Past President - James Marrano
Executive Officer - Joseph Benedict

