

September 2023

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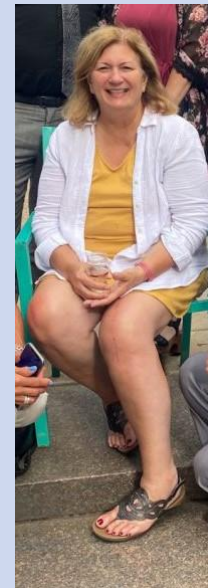
### **Happy Retirement - Linda Moskal**

Linda Moskal has worked for the Buffalo News for over 15 years and has been an active and important part of the BNBA for over 8 years.

Linda will be greatly missed as a member of the BNBA, as she was part of many committees including the Membership Committee, Financial Committee, Co-Chair of the Public Relations Committee and served on the Board of Directors. Not to mention a volunteer at several events that the BNBA has held.

Thank you for all that you have contributed.

Linda-we wish you the best and Congratulations!



### **Welcome New Member**

We are pleased to have you part of our community

# Sara Isbrandt

## Bank on Buffalo

### Annual BNBA Golf Outing-RECAP

August 3, 2023

**Thank you to everyone who came!**



#### **Thank you Sponsors**

2FindYourHome  
Andersen Windows  
B & L Wholesale  
Besroi Construction  
Block, Longo, LaMarca & Brzezinski,  
P.C.  
Buffalo News  
Capital One  
Chicago Title Insurance  
Churchill Architectural  
Davey Resource Group  
Discount Quality Stairs  
Essex Homes of WNY  
Ferguson Enterprises  
Floor and Decor  
Forbes Capretto Homes  
Hamburg Overhead Door  
Marrano Homes  
MP Caroll Hardwood Floors  
Note Advisors, llc  
Premium Mortgage  
Residential Steel



#### **\*\*Winners\*\***

Raffle of TV-Brandon Kuehlewind  
Raffle of Booze-Sean Rhoda  
50/50-Carmen Polito  
1st Place Golf-Hamburg Overhead Door  
2nd Place Golf-Besroi Roofing  
Longest Drive-Garrett Cuningham  
Closest to the Pin-Kristen Faucett  
**CONGRATULATIONS!**



**2023 Ales and Axes REMATCH !!!!**  
Can you beat your score from 2022?

2023

# Networking & Axe Throwing @ Riverworks

**18 OCT**

**5:00 - 7:30 pm**

**Members and Non-Members Invited**

**RSVP by Oct. 11**

**Sponsors by Oct. 4**

**5 pm - 7:30 pm**

Come show your skills at axe throwing or just come to network. Axe throwing will start at 6pm.

- \*Axe Throwing with Food & Beverage OR
- \*Food and Beverages

359 GANSON STREET,  
BUFFALO, NY 14203

USE QR CODE TO REGISTER

**Axe throwing & Food/Beverage \$75**  
(Limited Availability)

**Food/Beverage Only \$55**

**Beat the 2022 Winner**

jennifer@conexbuff.com  
716-874-3435x212

**SAVE THE DATE - OCTOBER 13-15TH**





Photo caption: Peekskill Lofts - 82 units of affordable housing located at 645 Main Street in the Peekskill Artist's District bringing economic vitality to Peekskill's downtown while providing places for people to live.

**New York State is a Great Place to Live that needs More Places to Live.**

## **New York State Housing Summit**

**Friday - Sunday, October 13-15, 2023  
SUNY University at Albany "Uptown" Campus**

### **Save the Date for the New York State Housing Summit**

Governor Kathy Hochul has taken a bold stance on the need for New York State to take aggressive action to address the State's Housing Crisis. The Governor has called for doubling the number of residential units produced each year. Even with the production rate doubled, it will take at least 10 years to even begin to meet New York's needs. While many are encouraged by the Governor's commitment, others are concerned with how this will be accomplished and how it could impact their communities. Mayors and Supervisors have voiced concerns with mandates being imposed on their villages, towns, and cities. This effort will not succeed unless everyone is willing to work together towards the same goal.

#### **The questions are clear:**

Where will these homes be built? Who will live in them? Who will build them?  
How will this be funded? What types of housing will this be?  
How will this affect the character of the communities?  
How will this integrate with the needs to support local commerce?  
How will transportation be addressed?

#### **We know one answer already: When does this need to happen? - It needs to happen now!**

CNU New York is coordinating this event, but our goal is to get every stakeholder into the room to figure out how to accelerate the construction of homes throughout the State of New York to meet this clear and present need. The National Association of Home Builders (NAHB) State Chapters have been invited, as well as advocacy groups such as PLACE Initiative, Vision Long Island, and the Pace University Land Use Leadership Alliance. The political leadership has also been invited including Planning Boards, County and State Legislators, the Secretary of State, and the Governor.

Please join us in a fully participatory quest for the solutions to the issues. This will be a working Summit: we are planning for breakthroughs to come from small break-out sessions, rather than speeches and lectures.

**If this is something that you are concerned about and willing to work to solve,  
you are invited.**

**To get more detail on the program and learn when registration opens,  
please contact us at [cnu.newyork@gmail.com](mailto:cnu.newyork@gmail.com).**

# **Thirsty Thursday**

### **September - OPEN**

Appetizers are Sponsored by:

Where:

Time: 5:00-7:00pm

No need to RSVP, just stop by!

### **November - 9th**

Appetizers are Sponsored by: M P Carroll Hardwood

Where: Grezi, 4543 Main St., Buffalo 14226  
Time: 5:00-7:00pm  
No need to RSVP, just stop by!

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Want to know how it works? [How it works](#)

Sponsor-Pick a month & a Thursday, its as easy as that. These are cash bar gatherings. No need to RSVP, just stop in!

Perfect for an OPEN HOUSE at your business.

Contact: Jennifer@conexbuff.com or 716-874-3435x212

*Thirsty*  
**THURSDAYS**



## Government Affairs Corner

### Government Affairs Updates & Actions

#### Local Updates:

- Town of Amherst-There has been a change with private subdivisions and public roads. There is a new code in effect that states that there will be no public easement on a private development. Private subdivisions will need private infrastructure such as sewer and water. A meeting in the next few weeks will be scheduled with Supervisor Brian Kulpa.

#### State and National Updates:

Bill Tuyn reported an update on the Housing Summit in October. It has been scheduled for Oct. 13, 14, and 15<sup>th</sup>. It will be held at SUNY Albany. Several areas of housing will be discussed, such as climate change, planning and zoning patterns, SEQR reform, and renewable energy to just name a few.

- NYSBA has written letters to the Secretary of State-Division of Code Development Unit regarding the use of fossil fuels in the future. **Update:** There has not been a response back from the letter. There will be a follow up letter sent.
- NYSBA- will be producing a new quarterly newsletter in addition to email blasts for more pressing or time sensitive information.
- NAHB-Fall meeting will be in Palm Springs and in February, International Builders Show will be returning to Las Vegas.
- Codes Council is working on the 2024 ICC Codes including sprinklers and electrification.

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**CLCPA-Climate Leadership and Community Protection Act**  
How much will your utility bills go up?

CLCPA reports that there could be an 80% increase in natural gas bills and an increase

of 63 cents per gallon of gas. Developers are requesting extra funds for big projects as New York works towards Climate Change. Building wind towers and many other projects are having trouble being funded. The expense to come and to be passed on to the consumer will only escalate.

**To learn more...**

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Next meeting will be September 11th at 11:30am via zoom

## *STAY INFORMED*



## *2023 Event Schedule*

September-Open

**Thirsty Thursday**

Have an Open House at your company

October 18th

**Ales and Axes/Riverworks**

5:00-7:30PM

359 Ganson St, Buffalo

November 9th

**Thirsty Thursday**

5:00-7:00PM

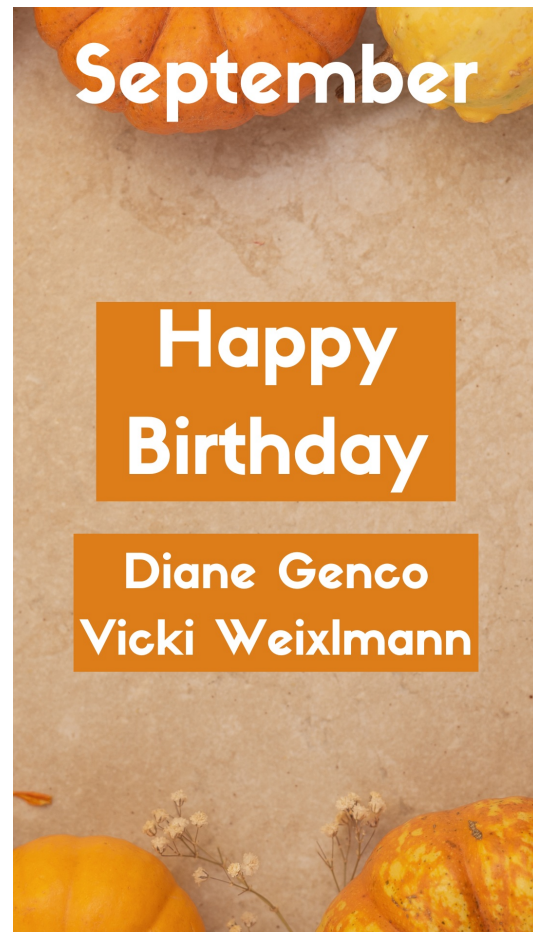
GREZI-4543 Main St. Buffalo 14226



## **WEBSITE MEMBER SPOTLIGHT**

Are you going to be the next member on the front page of the newly updated and improved BNBA website?

Fill out the short form about you and your company below





and submit with \$100 and you  
will be on the front page of the  
BNBA website for a full  
month!

FORM

## NAHB DISCOUNT ZONE

### *Do you have the proper contracts for your company?*

Now you can. You can purchase construction contracts, sales contracts and even remodeling contracts. These templets are the perfect solution for a company who may not have the proper agreements for customers. For more information and ways to purchase these, click below.

[For more information](#)

#### CONSTRUCTION CONTRACT AGREEMENT

##### PARTIES

- This Construction Contract Agreement (hereinafter referred to as the "Agreement") is entered into on \_\_\_\_\_ (the "Effective Date"), by and between \_\_\_\_\_, with an address of \_\_\_\_\_, hereinafter referred to as the "Constructor", and \_\_\_\_\_, with an address of \_\_\_\_\_, hereinafter referred to as the "Client" (collectively referred to as the "Parties").

##### CONSTRUCTION PROPERTY

- The Property that is to be constructed is located at the following address: \_\_\_\_\_

##### SCOPE OF WORK

The Constructor agrees to perform the construction described below:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_
9. \_\_\_\_\_
10. \_\_\_\_\_

- In addition to the aforementioned, the Constructor agrees to abide by and perform all the work that is shown on the construction plan available on the property's site.

# M P CAROLL HARDWOOD

Quality Wood Flooring Is Our Only Business

4822 Genesee near Transit 716.683.8520 BuffaloHardwood.com

**VIDEO WINS AN AWARD:** This video won  
Best Learning Video from the Brandon





# AWARD WINNING IMPACT STUDY VIDEO

Hall Group. Bulletproof, a GLI Company paired with Elliott did an amazing job incorporating what the BNBA wanted to regarding Home building in this area.



Dr. Elliot Eisenberg, PH.D, Expert Economist explains the importance of the home building industry in our area. The BNBA and the National Association of Home Builders have studied the Metro Buffalo area and Dr. Eisenberg reports on the results in the short video. [Impact Study Video](#). This is the recording of the interview with Elliot at the VIP Builder Presentation Event. This was through zoom from Florida.

Special THANK YOU to our sponsors:  
MP Carroll Hardwood, B & L Wholesale, 84 Lumber, B & D Concrete, Marrano Homes, Essex Homes of WNY, Forbes Capretto Homes, MJ Peterson/Tucker Homes, Natale Builders, Alliance Homes, and David Homes. Also, NAHB, NYSBA, and Bulletproof, a GLI Company.

## NYSBA NAHB

**WANT TO START GETTING  
MONEY BACK FOR PRODUCTS  
YOU ALREADY USE?**

FREE MEMBER BENEFIT OF  
YOUR STATE & LOCAL HBA

[NYSBArebates.com](https://nysbarebates.com)

**EASY TO PARTICIPATE!**  
IF YOU USE ANY OF OUR  
PARTICIPATING MANUFACTURERS

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK

**THE AVERAGE REBATE PER  
BUILDER / REMODELER COMPANY  
WHO PARTICIPATED IN 2021 WAS:**

\$1,582.20

**PARTICIPATING MANUFACTURERS**

**AFFILIATE PARTNERS**

BUSINESS THAT PROVIDE A VALUE-ADDED BENEFIT TO HBA MEMBERS

[HBArebates.com](https://nysbarebates.com)  
[info@HBArebates.com](mailto:info@HBArebates.com)

866.849.8400  
[@MemberRebateProgram](#)



Ever wonder how many Builder Members are in the National Association of Home Builders. 35% of NAHB Membership are Builder members. This is of 109,277 of the total membership and 63% of these Builder members build single family homes. 21% do residential remodeling.

The median gross revenue in 2022 was 3.3 million. Average employees have ranged from 10 to 23 with 2009 being the lowest and 2021 being the highest.

[More information on the study](#)

## **Building Permits for New Residential Single-Family Construction**

**\*\*In lieu of non-current reports-click [Building Permit Database](#) to visit the website \*\***

- Amherst 74
- Buffalo 17
- Cheektowaga 1
- Clarence 49
- Grand Island 27
- Hamburg 26
- Lancaster 48
- Orchard Park 37
- West Seneca 49

**Total Units 328**

- Amherst 27
- Buffalo 13
- Cheektowaga 5
- Clarence 26
- Grand Island 8
- Hamburg 28
- Lancaster 24
- Orchard Park 17
- West Seneca 48

**Total Units 196**



## JOIN THE BNBA

- HOW
1. Bnba.org
  2. Click "Become a Member"



2023 President  
David Capretto

**3 IN 1 MEMBERSHIP:**  
**BNBA-Local, NYSBA-State, NAHB-**  
**National**

### BNBA

We Lobby for You  
Workers Comp  
West Herr  
Networking  
Sponsorships  
Home Show

### NYSBA

16 Local Affiliates  
Voice in Albany Founded 1951  
Stormwater Training  
Scholarship

### NAHB

140,000 Members  
Save-Geico, UPS, GMC, Lowes, AVIS, much  
more!

### MEMBERSHIP LEVELS

Builder  
Institutional  
Associate  
Affiliate



**Membership Application**

## 2023 Leadership

President - David Capretto  
Vice President - Mark Longo  
Secretary - Darlene Williams  
Treasurer - Jeff Naab  
Presidential Appointee - Phil Nanula  
Immediate Past President - James Marrano  
Executive Officer - Joseph Benedict



Buffalo Niagara Builders Association | 2660 William Street, Cheektowaga, NY 14227

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